

***Relating to Pastors and Churches***  
**Basic Level – Campus Director**  
**International Students, Inc.**

**Module Description and Purpose**

Mobilization of churches is key to the growth of your ministry. Learning to relate to pastors and how to successfully incorporate churches will expand your ministry, build a team to partner with in ministry, and free you to focus on the areas of ministry that are needed and desired. This module will give you the tools to successfully recruit and train churches.

**Delivery Method**

This is a coach-directed module. You will need to coordinate with your team to determine who will contact which churches. If there is no City Mobilizer in your area, you (or your designated team member) should use the same methods and principles to approach churches. When you have completed all three units, contact [Teri Crowell](#) to discuss the material and clarify any issues or questions you might have.

If you have other questions regarding this module, please email your questions to: [Training@isionline.org](mailto:Training@isionline.org)

**Assumptions**

It is assumed that individuals beginning this module have already:

1. Completed the support development process and been assigned a ministry position.
2. Been assigned to work with a team and are coordinating with the other ISI staff members regarding mobilizing churches.

**Topics and Objectives**

***Module Overview – this module is divided into three (3) segments, or “units,” which include the following learning objectives and tasks:***

- Church Team Leader
- City Mobilizer
- Church Team Trainer

**Materials Needed:**

- This module
- City Mobilizer Manual

**Unit One – Church Team Leader**

In the City Mobilizer manual, you will see the Church Team Leader (CTL) section in front. You need to be familiar with the role and recruitment of a CTL before you meet with a pastor. Review ISI’s pathway for Church Mobilization, the CTL job description,

and critical path. Each of the notebook tabs goes into detail on the steps of the critical path. Read the CTL section of the manual and note any questions you have. Recruiting the right CTL is critical to a successful ministry in a church.

## **Unit Two – City Mobilizer**

Read through the City Mobilizer section of the manual and write questions you have to discuss later with your coach. Determine, with your team, what churches might be good prospects to work with a particular campus. Evaluate who is the best contact at the church. Is it the senior pastor? If it's a large church, the Outreach Pastor (or similar title/position) may be the best contact. It is critical that you remember that the next step is for the pastor to appoint a Church Team Leader. Until that happens, you can encourage and share vision, but you cannot manage numerous Friendship Partners as a staff person. It is better to wait until there is a leader with whom to connect and train. Try to tailor opportunities in your ministry with strengths of a particular church. In order to engage a church before a CTL comes onboard, find a special project with which the church can engage, such as hosting an event, running a specific program (e.g. Airport Pick-Ups), International Women's Connect (IWC), or conversational English class(es).

## **Unit Three – Church Team Trainer**

At times, a team will have a person who trains and interfaces with the church teams. If not, you will need to fill this role with any church you recruit. ***Training of the church team is critical to success.*** A team serves the function of recruiting, monthly calling of the Friendship Partners to assure ministry is going forward, and training of the CTL and Friendship Partners. You will also collect statistics from the CTL for your reporting. Again, note your questions to discuss with your coach.